

LP 4 Finding Land Information Sheet

ENTITIES, PROGRAMS AND SERVICES

Agricultural Organizations

National agricultural organizations and commodity associations host meetings and events that offer an excellent opportunity for networking with farmers who may have land available or are looking to sell or lease to the next generation of farmers. These groups often have state and/or county affiliates.

- National Farm Bureau: <http://www.fb.org/>
- National Farmers Union: <https://nfu.org/>

Conservation Districts

Conservation districts are local units of government established under state law to carry out natural resource management programs at the local level. Districts work with landowners and operators to help them manage and protect land and water resources on private and public lands in the United States. Some conservation districts own agricultural land and make it available for leasing. District staff also work with landowners who may be interested in selling or leasing farmland. There are more than 3,000 conservation districts nationwide. The National Association of Conservation Districts maintains a directory of conservation districts.

- National Association of Conservation Districts: <http://www.nacdnet.org/>
- Conservation Districts Directory: <http://www.nacdnet.org/general-resources/conservation-district-directory/>

Farm Incubator Programs

Some organizations have farm incubator programs, which typically offer new growers leases on parcels of land, access to equipment and infrastructure, and technical assistance in production, business management and conservation practices. The New Entry National Incubator Farm Training Initiative (NIFTI) provides resources and technical assistance to organizations providing land-based farmer training programs and maintains a list of farm incubator projects.

- NIFTI National Farm Incubator Map: <https://nesfp.org/food-systems/national-incubator-farm-training-initiative/national-incubator-map>

Farm Link Programs

Farm link programs cultivate the next generation of agricultural producers by linking beginning farmers and ranchers with retiring ones and land seekers with landowners. Programs may be administered by state agencies or nonprofit organizations.

- Farm Link Programs: <http://www.farmlandinfo.org/special-collections/4439>

Farmland Protection Partners

Public entities (e.g., state and local governments and conservation districts) administer farmland protection programs to keep land available for agriculture. These programs are called purchase of agricultural conservation easement (PACE) programs. In addition, some private land trusts protect agricultural land by acquiring land or agricultural conservation easements (ACEs). You can search American Farmland Trust's Farmland Protection Directory to find a farmland protection partner that works in your area. Use the filters to find entities that lease land to farmers, maintain lists of farmland for sale and/or provide other types of assistance. The Land Trust Alliance directory of land trusts is a

more comprehensive directory of private land trusts, some of which may not protect agricultural land for agriculture.

- American Farmland Trust Farmland Protection Directory: <http://www.farmlandinfo.org/directory>
- Land Trust Alliance directory: <https://www.findalandtrust.org/>

Real Estate Listing Services

There are many online real estate listing services under the umbrella of the National Multiple Listing Service (MLS). These services provide a listing of homes, farms and land available for sale or rent plus information on demographics, average sale prices, trends, tax rates and community services.

- Landsofamerica: <https://www.landsofamerica.com/>
- National Multiple Listing Service: <http://www.mls.com/>
- Realtor.com: <https://www.realtor.com/>
- Trulia: <https://www.trulia.com/>
- Zillow: <https://www.zillow.com/>

State Departments of Agriculture

State departments of agriculture sometimes provide classifieds online or in their newsletters that include real estate listings. In addition, some states operate state-owned farmland leasing and licensing programs that make publicly owned agricultural land available to farmers.

- National Association of State Department of Agriculture's Directory: <http://www.nasda.org/states/state-directory>

United States Department of Agriculture

The USDA Farm Service Agency (FSA) Transition Incentives Program (TIP) encourages landowners with expiring Conservation Reserve Program (CRP) contracts to sell or lease their land to beginning or socially disadvantaged farmers. The USDA Rural Development (RD) and USDA FSA advertise an inventory of property for sale to socially disadvantaged applicants as well as beginning farmers and ranchers before it is available to the general public.

- USDA FSA Transition Incentives Program: <https://www.fsa.usda.gov/programs-and-services/conservation-programs/transition-incentives/index>
- USDA RD/FSA Inventory of Property for Sale:

<https://properties.sc.egov.usda.gov/resales/public/searchFSA>