LP3 Land Requirements Worksheet

Name: __________________________________________________________

Date: __________________________________________________________

Directions

Review your LP1 Personal and Business Goals Worksheet, and your LP2 Financial Self-Assessment Worksheet. Use this worksheet to develop a list of basic land requirements you can use as you consider your land access and tenure options.

What are your long-term business and land tenure goals? (check all that apply)

___ Generate primary source of income from my farm/ranch operation

___ Generate secondary or supplemental income from my farm/ranch operation

___ Build equity/wealth over time

___ Have secure land tenure

___ Own my own land

___ Rural lifestyle/quality of life (i.e., raise a family on the land)

___ Other, please describe

Business Factors

1. Based on your current operation, how you plan to expand or the one you plan to start, describe the basic types of land you are looking for:

___ Crop Land

___ Pasture Land

___ Range Land

___ Woodland

2. How many acres do you need to get started? _____________________________

3. Do you need secure water rights?

☐ Yes

☐ No
4. Do you need irrigation?
   - Yes
   - No

5. Does the prior use of the land matter?
   - Yes
   - No
   If yes, explain why (e.g. land has been cleared, is transitional or certified organic)

6. Briefly describe what kind of infrastructure you need to support production (barns, fencing, greenhouses, orchards, irrigation, milking parlor, vineyards, etc.)

7. Briefly describe what kind of infrastructure you need for marketing and distribution (cold storage, packing sheds, processing facility, farm stand, parking, etc.)

8. Briefly describe what kind of access you need to business infrastructure (e.g., markets, suppliers, transportation corridors, etc.)

9. Do you plan to expand your operation over time?
   - Yes
   - No
   If yes, over how many years and to how many acres? Years ________ Acres ________
Financial Factors

10. How much can you pay to support your land tenure situation (from agriculture or other income)?
   a. Monthly __________
   and/or
   b. Annually __________

11. Are you able to borrow money? (based on credit score)
   ☐ Yes
   ☐ No

   If yes, approximately how much? $____________________

Personal/Lifestyle Factors

12. What are your housing requirements for your farm or ranch, including farm labor housing?

13. What are your community requirements (e.g., access to amenities, shopping, schools, community support for agriculture etc.)?

14. Do you need to live near other farmers, friends, family, etc.?

Based on your personal and business goals, which land access option(s) best reflect your situation and meet your needs?

   ☐ Receive land by gift or inheritance
   ☐ Purchase land
   ☐ Lease land short-term
   ☐ Lease land long-term
   ☐ Lease land now with plan to purchase later
   ☐ Lease to own
   ☐ Both own and lease depending on potential opportunities
   ☐ Any of the above, depending on potential opportunities
   ☐ Other: ________________________________

Use the back of this page to briefly explain the reasons for your selection.

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