

## LP3 Land Requirements Worksheet

Name: \_\_\_\_\_

Date: \_\_\_\_\_

### Directions

Review your LP1 Personal and Business Goals Worksheet, and your LP2 Financial Self-Assessment Worksheet. Use this worksheet to develop a list of basic land requirements you can use as you consider your land access and tenure options.

### What are your long-term business and land tenure goals? (check all that apply)

- \_\_\_ Generate primary source of income from my farm/ranch operation
- \_\_\_ Generate secondary or supplemental income from my farm/ranch operation
- \_\_\_ Build equity/wealth over time
- \_\_\_ Have secure land tenure
- \_\_\_ Own my own land
- \_\_\_ Rural lifestyle/quality of life (i.e., raise a family on the land)
- \_\_\_ Other, please describe

### Business Factors

1. Based on your current operation, how you plan to expand or the one you plan to start, describe the basic types of land you are looking for:
  - \_\_\_ Crop Land
  - \_\_\_ Pasture Land
  - \_\_\_ Range Land
  - \_\_\_ Woodland
2. How many acres do you need to get started? \_\_\_\_\_
3. Do you need secure water rights?
  - Yes
  - No

4. Do you need irrigation?

- Yes  
 No

5. Does the prior use of the land matter?

- Yes  
 No

If yes, explain why (e.g. land has been cleared, is transitional or certified organic)

6. Briefly describe what kind of infrastructure you need to support production (barns, fencing, greenhouses, orchards, irrigation, milking parlor, vineyards, etc.)

7. Briefly describe what kind of infrastructure you need for marketing and distribution (cold storage, packing sheds, processing facility, farm stand, parking, etc.)

8. Briefly describe what kind of access you need to business infrastructure (e.g., markets, suppliers, transportation corridors, etc.)

9. Do you plan to expand your operation over time?

- Yes  
 No

If yes, over how many years and to how many acres? Years \_\_\_\_\_ Acres \_\_\_\_\_

**Financial Factors**

10. How much can you pay to support your land tenure situation (from agriculture or other income)?

a. Monthly \_\_\_\_\_  
and/or

b. Annually \_\_\_\_\_

11. Are you able to borrow money? (based on credit score)

Yes

No

If yes, approximately how much? \$ \_\_\_\_\_

**Personal/Lifestyle Factors**

12. What are your housing requirements for your farm or ranch, including farm labor housing?

13. What are your community requirements (e.g., access to amenities, shopping, schools, community support for agriculture etc.)?

14. Do you need to live near other farmers, friend, family, etc.?

**Based on your personal and business goals, which land access option(s) best reflect your situation and meet your needs?**

Receive land by gift or inheritance

Purchase land

Lease land short-term

Lease land long-term

Lease land now with plan to purchase later

Lease to own

Both own and lease depending on potential opportunities

Any of the above, depending on potential opportunities

Other: \_\_\_\_\_

*Use the back of this page to briefly explain the reasons for your selection.*

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