**SMART Goals Worksheet**

**Name: Date:**

**Directions**

Identify two or three overarching goals for your farm/ranch transfer situation, whether you are in the position of acquiring or transferring agricultural land and or a farm/ranch business. Make sure they move your vision forward and reflect your values. Then refer to the SMART Goals Information Sheet to make those goals “SMART.” End by summarizing your goals in a clear statement.

1. Identify up to three overarching goals for your farm/ranch transfer:

2. Then, make your goals “SMART” by breaking it down into Specific, Measurable, Attainable, Results-Oriented, Timely steps.

**GOAL 1:**

1. SPECIFIC: Who? What? Where? Why?

1. MEASURABLE: How much?
2. ATTAINABLE: How? What steps or tools are needed?
3. RESULTS-ORIENTED: Does it get me where I want to go?

1. TIMELY: By When?

Summarize the goal in a 1 sentence statement:

**GOAL 2:**

1. SPECIFIC: Who? What? Where? Why?
2. MEASURABLE: How much?
3. ATTAINABLE: How? What steps or tools are needed?
4. RESULTS-ORIENTED: Does it get me where I want to go?
5. TIMELY: By When?

Summarize the goal in a 1 sentence statement:

**GOAL 3:**

1. SPECIFIC: Who? What? Where? Why?

1. MEASURABLE: How much?

1. ATTAINABLE: How? What steps or tools are needed?
2. RESULTS-ORIENTED: Does it get me where I want to go?

1. TIMELY: By When?

Summarize the goal in a 1 sentence statement: