**List Your Stakeholders**

**Directions**

Use this worksheet to identify and prioritize people who have an interest in your farm or ranch transfer. This may include: family members, the incoming producer involved in the transfer (if a nonrelative), and farm or ranch employees. It might even include community members.

List up to five people you need to talk to in the left column. Then describe their role and interest in the right column.

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| **Stakeholder** | **Role in the transfer** |
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