

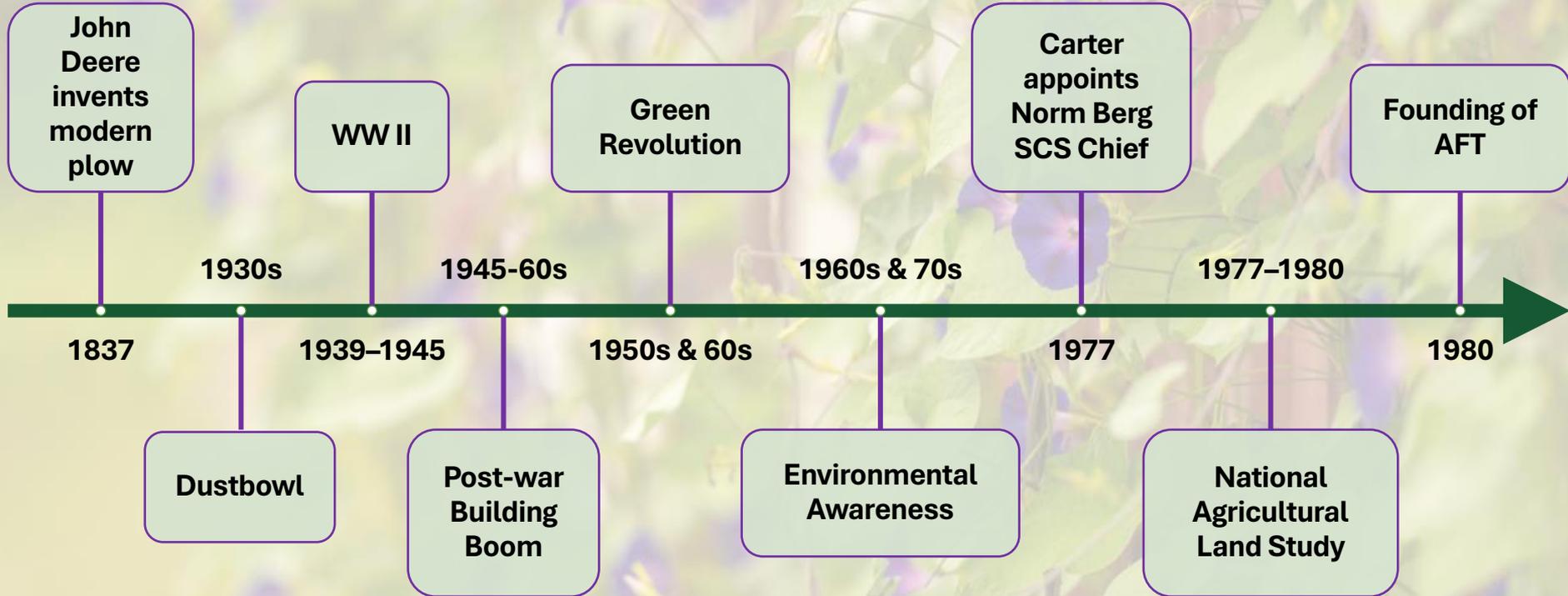


693

**No Farms  
No Food**  
American Farmland Trust



# A Brief History



# AFT in Conservation Agriculture

Farmland  
Protection Policy  
Act (FPPA)

First  
Conservation  
Title (CRP)

FRPP and  
ACEP-ALE

State & Local  
PACE Programs  
(100+)

Current Use  
Taxation  
Programs

Planning for Ag  
(inc. COCS  
studies)

Agricultural Land  
Trusts (40+)

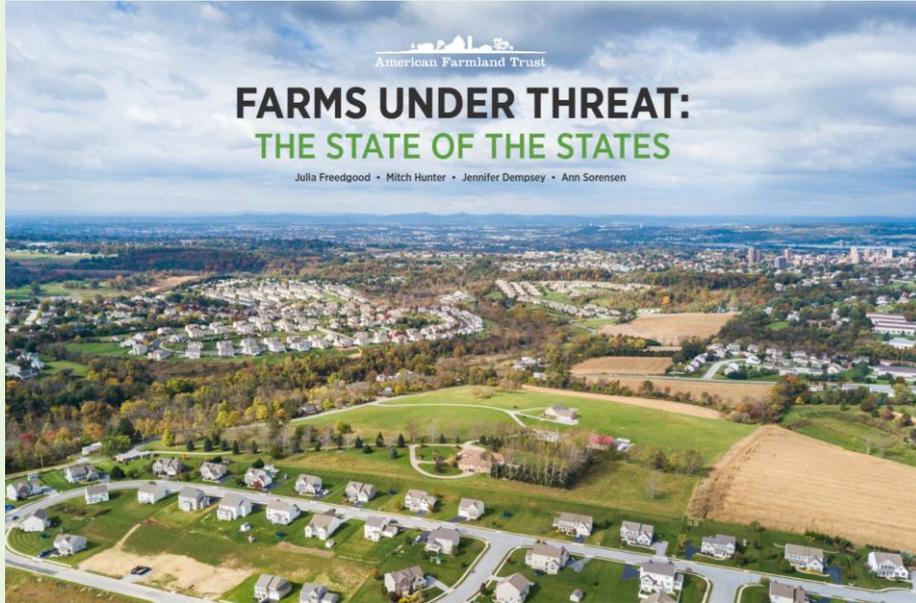
National  
Agricultural Land  
Network

Farmland  
Information  
Center

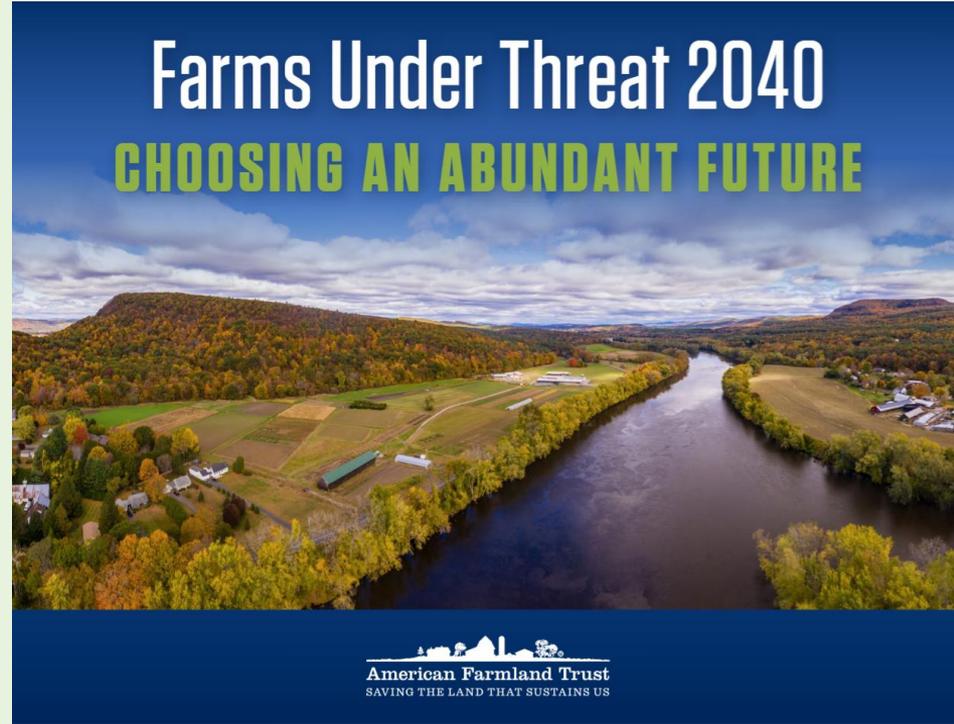
Direct Services  
(to producers &  
others)

Research (Inc.  
land use  
research)

# Our Research

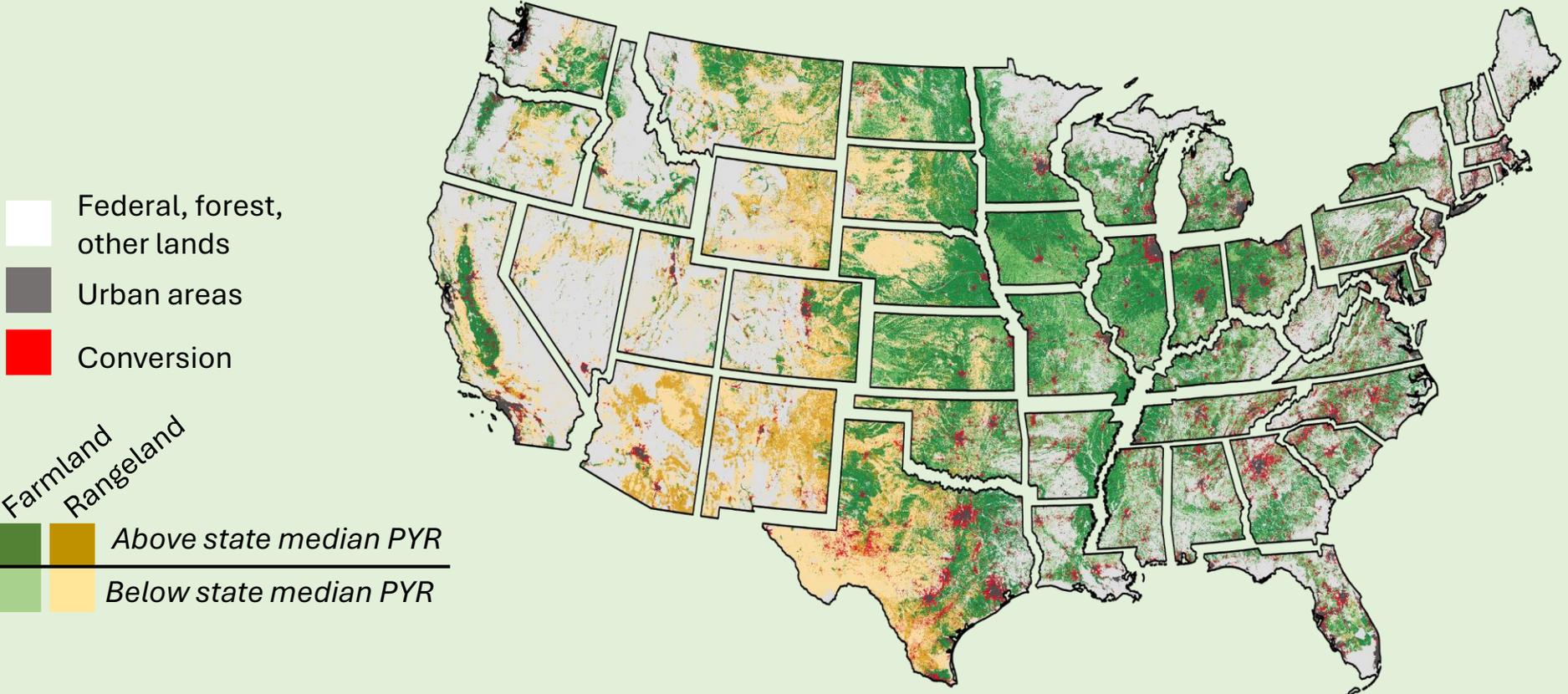


State of the States (2020)



Choosing an Abundant Future (2022)

# Development Threatens Each State's Best Agricultural Land



# What Farms/Ranches Contribute



**Food Security & National Security**



**Economy (GDP, Rural Vitality)**



**Environment (Ecosystem Services)**



**Community & Culture**

# Where things stand: Successes



**Conversion Rate**

**Permanent Protection**

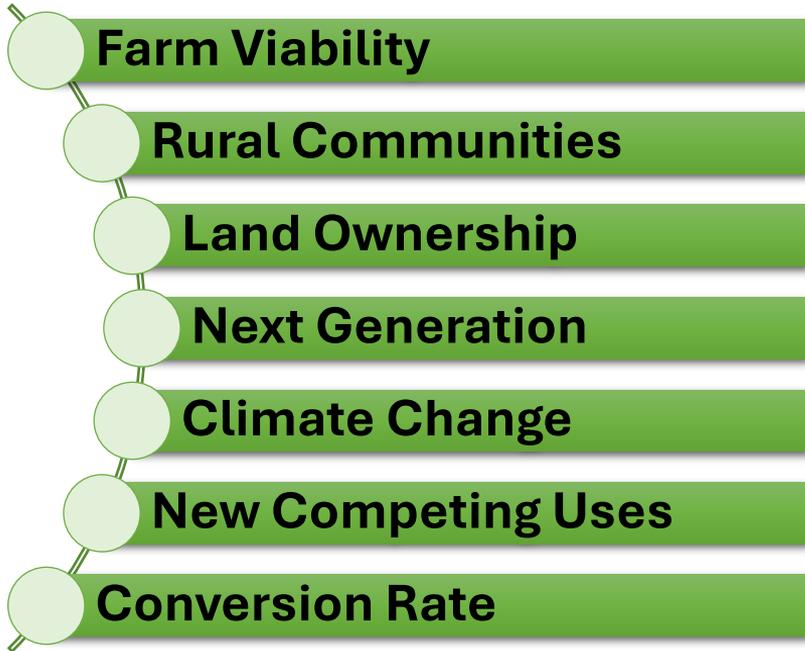
**Farm Productivity**

**Conservation Practices**

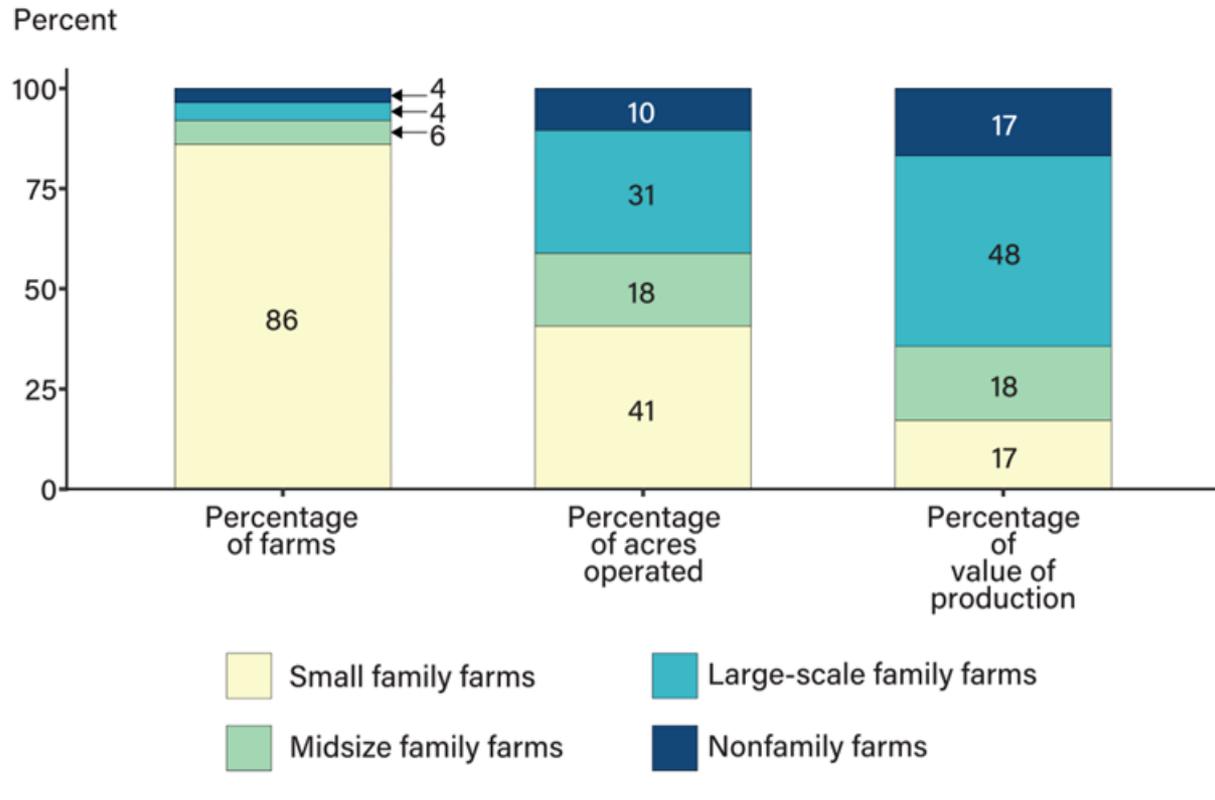
**Public Awareness**



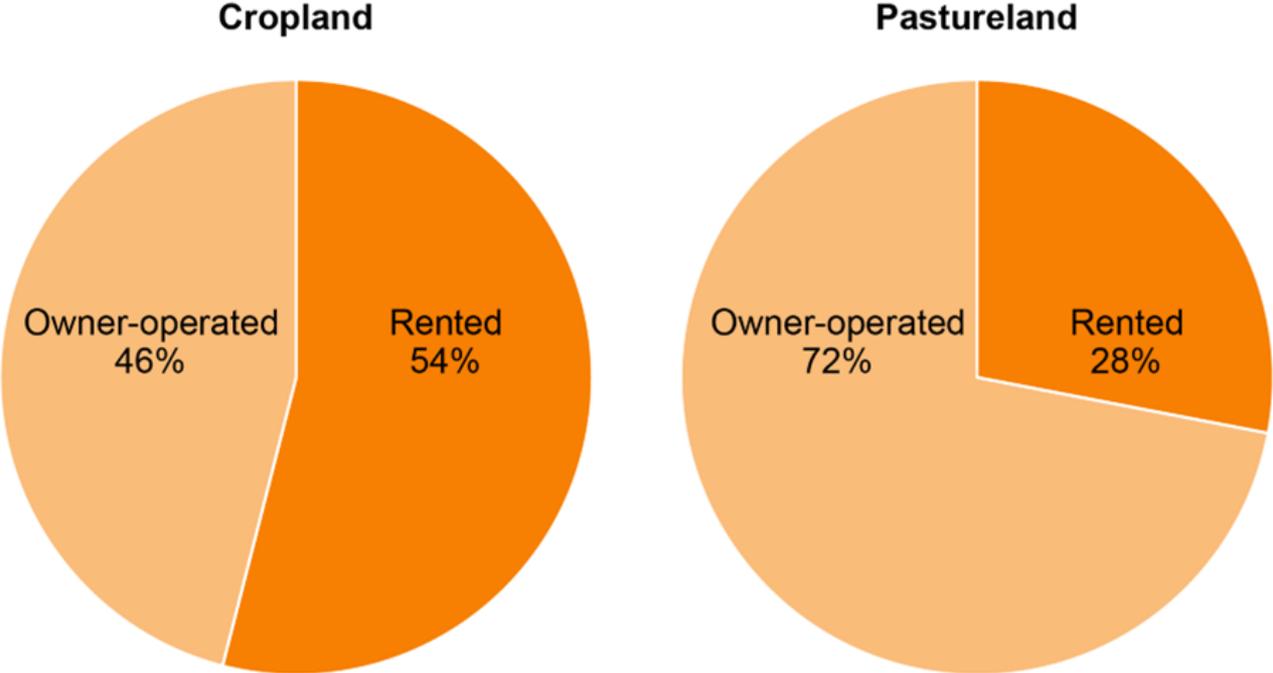
# Where things stand: Challenges



# Distribution of farms, acres operated, and value of production by farm type, 2023



# Ownership of U.S. Cropland and Pastureland, 2014



Note: Data exclude Alaska and Hawaii.  
Source: USDA, Economic Research Service and National Agricultural Statistics Service, 2014 Tenure, Ownership, and Transition of Agricultural Land (TOTAL) survey.

# Where things stand: Challenges

- **Farm Viability**
- **Rural Communities**
- **Land Ownership**
- **Next Generation**
- **Climate Change**
- **New Competing Uses**
- **Conversion Rate**

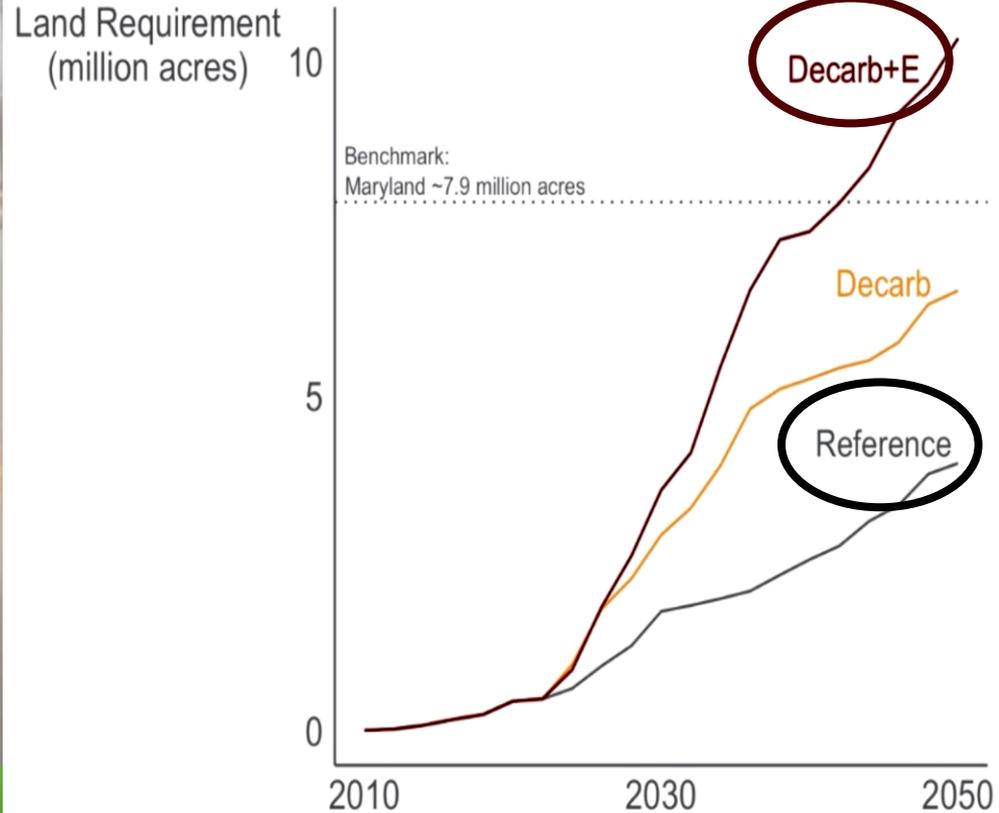


# DOE Solar Futures Study

Decarbonizing US Grid:

**8-10 Million Acres**

**90% in Rural  
Communities**

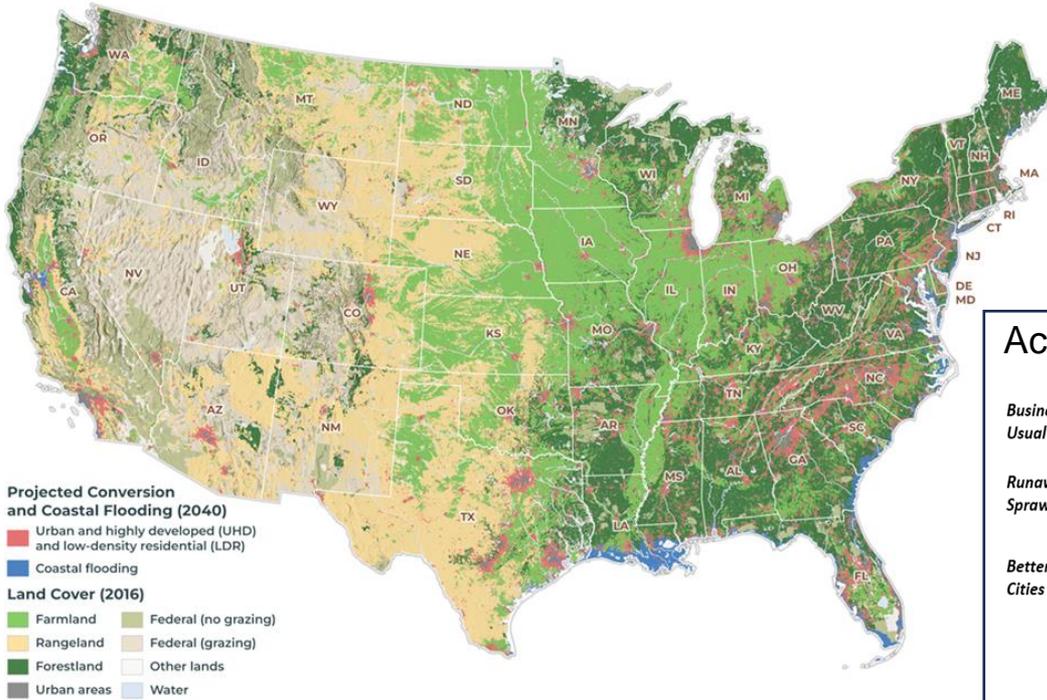


# Where things stand: Challenges

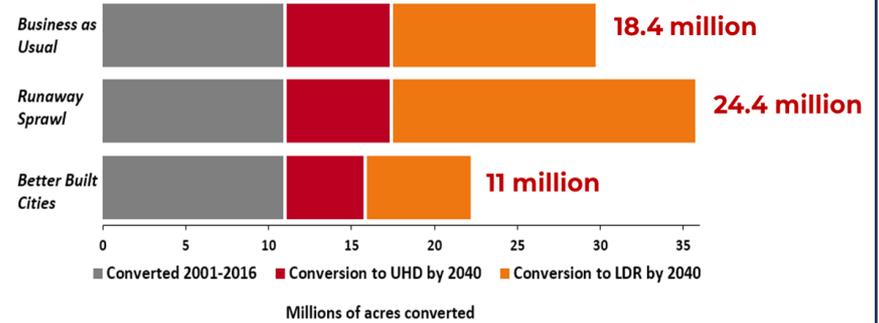
- **Farm Viability**
- **Rural Communities**
- **Land Ownership**
- **Next Generation**
- **Climate Change**
- **New Competing Uses**
- **Conversion Rate**



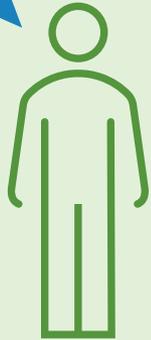
# Future Land Conversion is a Major Concern



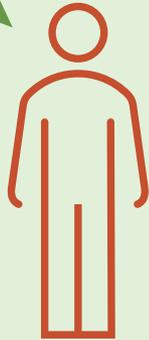
Acres Converted under different scenarios



“We have plenty of land if we just didn’t eat meat.”



“In the future, we won’t need farmland to make food.”



“We can increase productivity through new technology.”



## Top 10 States by Projected Loss by 2040

State	Projected Acres Lost	% of Total Farmland
Texas	2,192,700	1.7
North Carolina	1,197,300	11.6
Tennessee	1,014,600	8.2
Georgia	798,400	6.8
California	797,400	2.3
Florida	620,200	7.4
Virginia	594,100	7.3
Missouri	568,200	2.1
Alabama	545,000	5.6
Pennsylvania	543,800	6.0
<b>Contiguous U.S.</b>	<b>18,415,000</b>	<b>2.0</b>



# Texas: Projections of Land Conversion

On recent trends, from 2016 to 2040:

Texans will pave over, fragment, or compromise

**2,192,700 acres**

of farmland or ranchland.

That's the equivalent of losing

**11,900 farms,**

**\$479 million**

in farm output, and

**26,200 jobs**

based on county averages.<sup>1</sup>

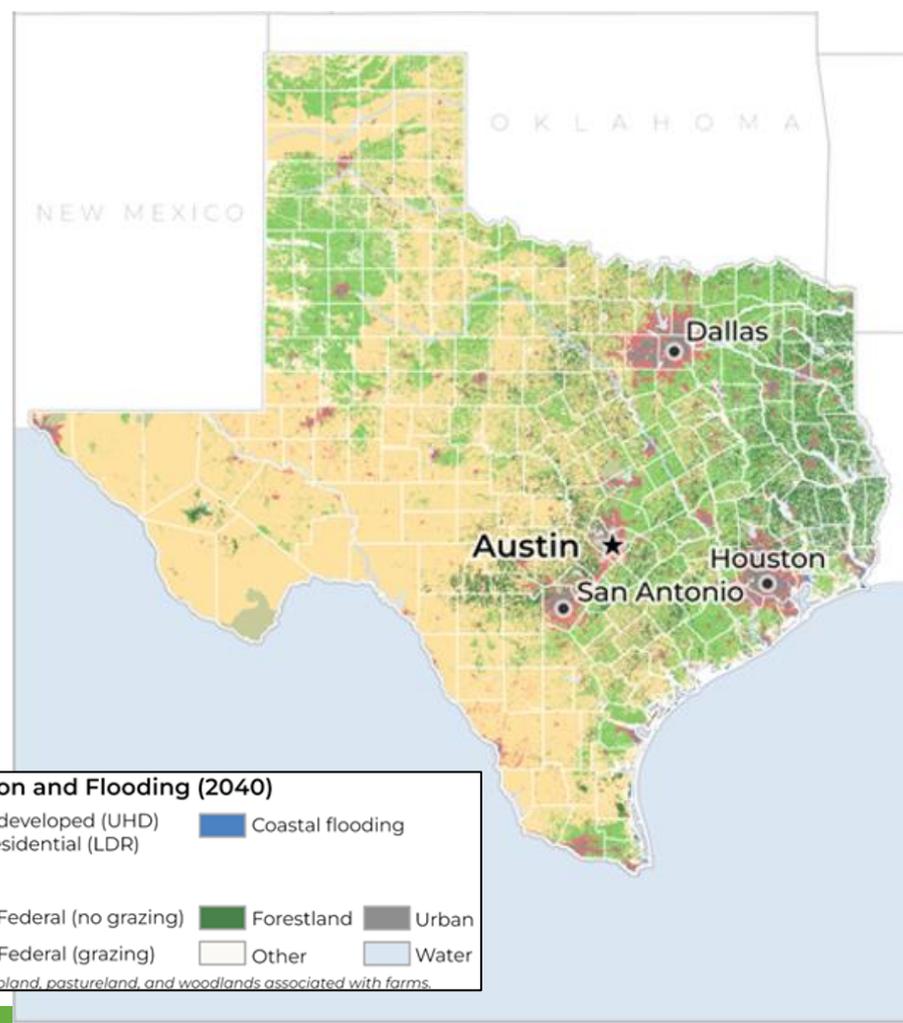
**73%** of the conversion will occur on Texas's best land.<sup>2</sup>

Hardest-hit counties:

- ▶ **Bexar**
- ▶ **Harris**
- ▶ **Tarrant**

<sup>1</sup> Census of Agriculture 2017

<sup>2</sup> Freedgood et al. 2020



## DEVELOPMENT CHOICES MATTER

By choosing the *Better Built Cities* scenario instead of *Runaway Sprawl*, Texans can save

**1,394,500 acres**  
of farmland and ranchland.

That's the equivalent of saving

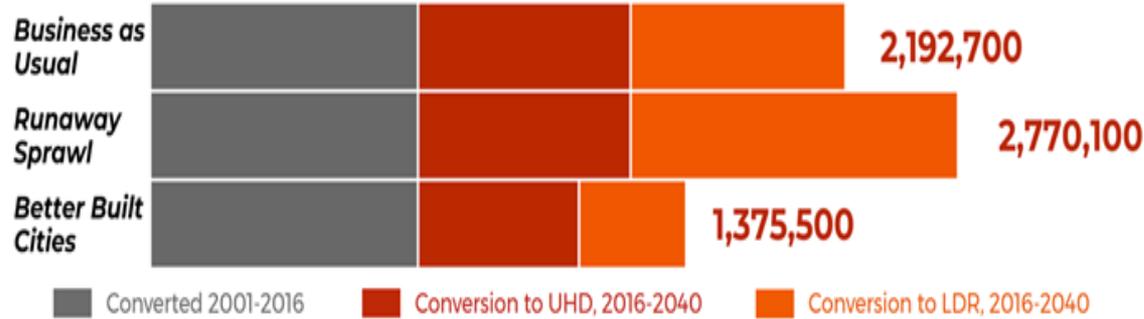
**7,400 farms,**  
**\$311 million**

in farm output, and

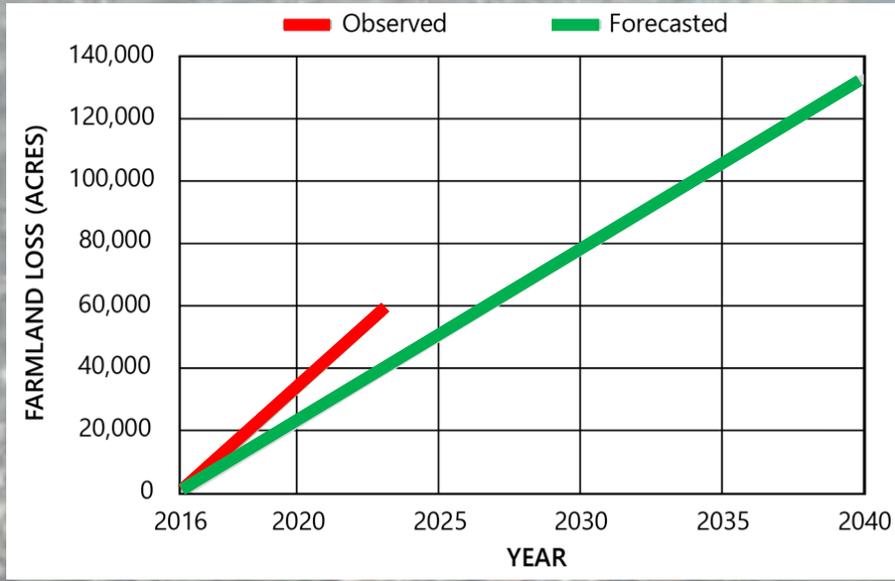
**16,500 jobs**  
based on county averages.<sup>1</sup>

<sup>1</sup> Census of Agriculture 2017

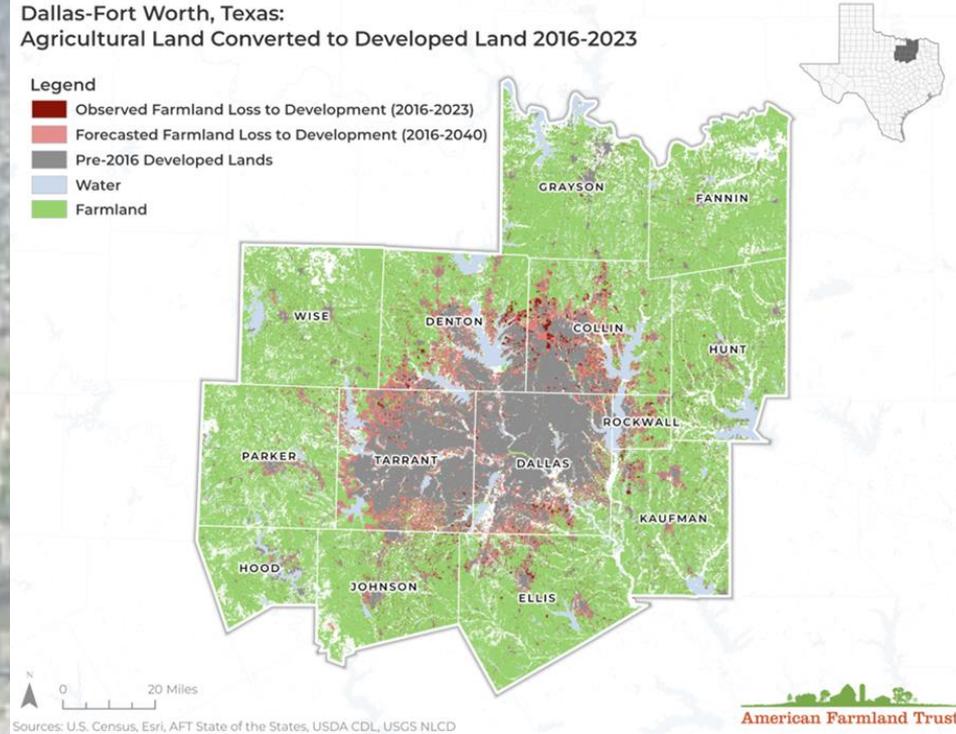
Acres of Projected Conversion 2016-2040



# Conversion in Dallas and Surrounding Counties



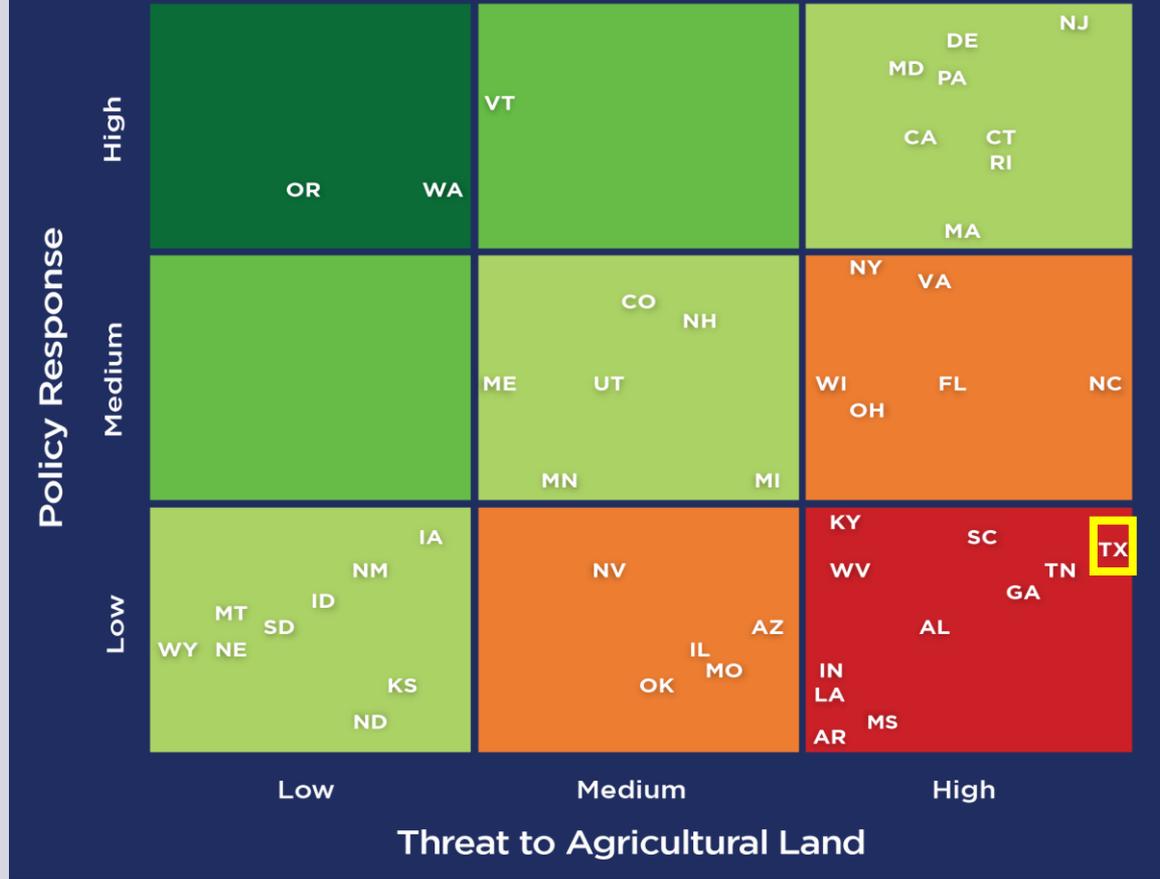
Farmland conversion is occurring **49%** faster than forecasted for the Dallas-Fort Worth area.





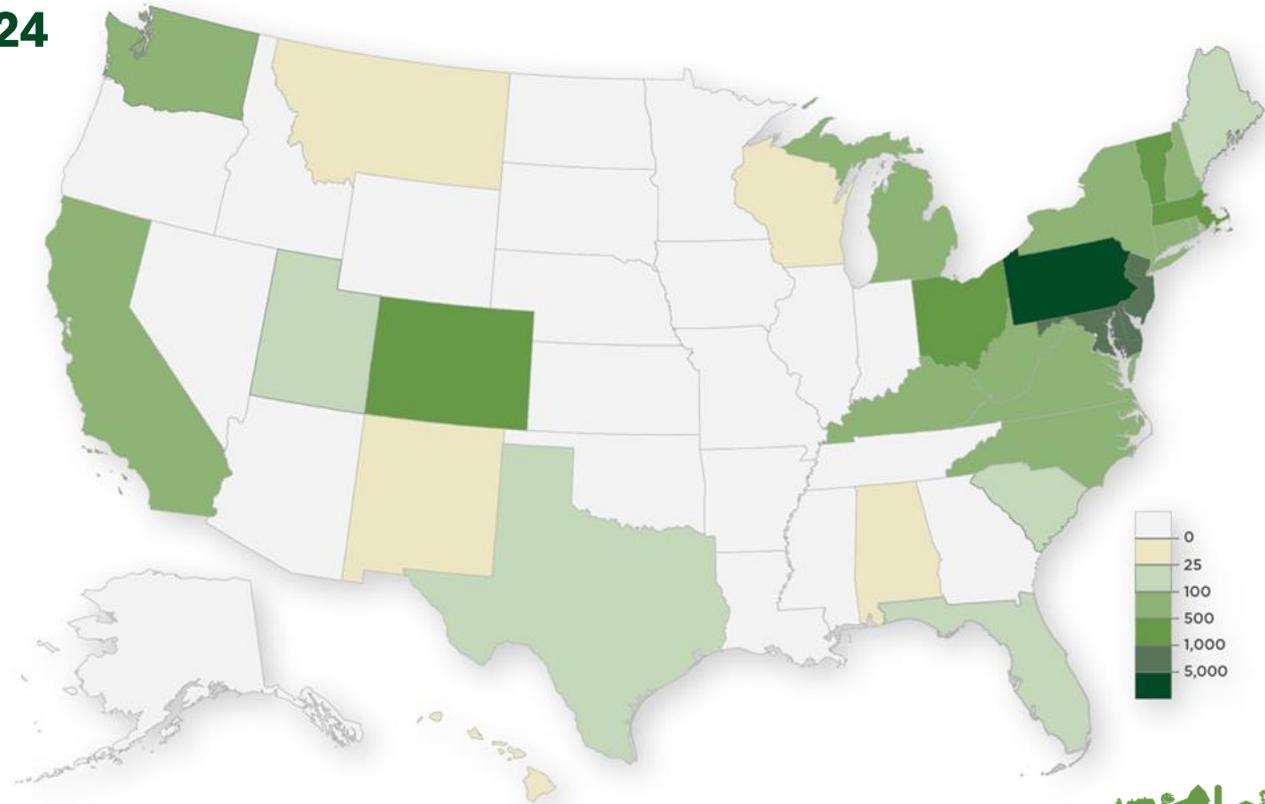
## Conversion Threat and Policy Response

# Comparing Land Threat to Policy Response



# Easements Acquired by State PACE Programs

As of January 2024



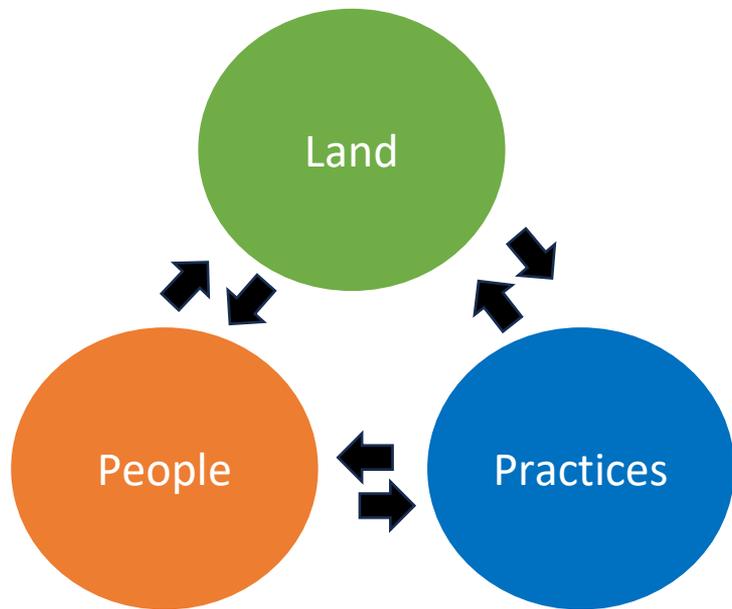
# The Best PACE Programs

Do much more than **Protect Farmland** to ensure it will not be developed

- Advance **Farm Viability & Farming Practices** by:
  - Supporting reinvestment and expansion
  - Making farmland more affordable for new farmers
  - Helping ensure a critical mass of ag in one place
  - Increasing opportunities for innovative practices



# It's a system with many connections



**Sound soil health practices (aka conservation practices, regenerative practices, climate-smart practices) can reduce runoff and limit the need for inputs, while increasing resilience, productivity, and profitability.**

## **Key Practices**

**Intensive  
Rotational  
Grazing**

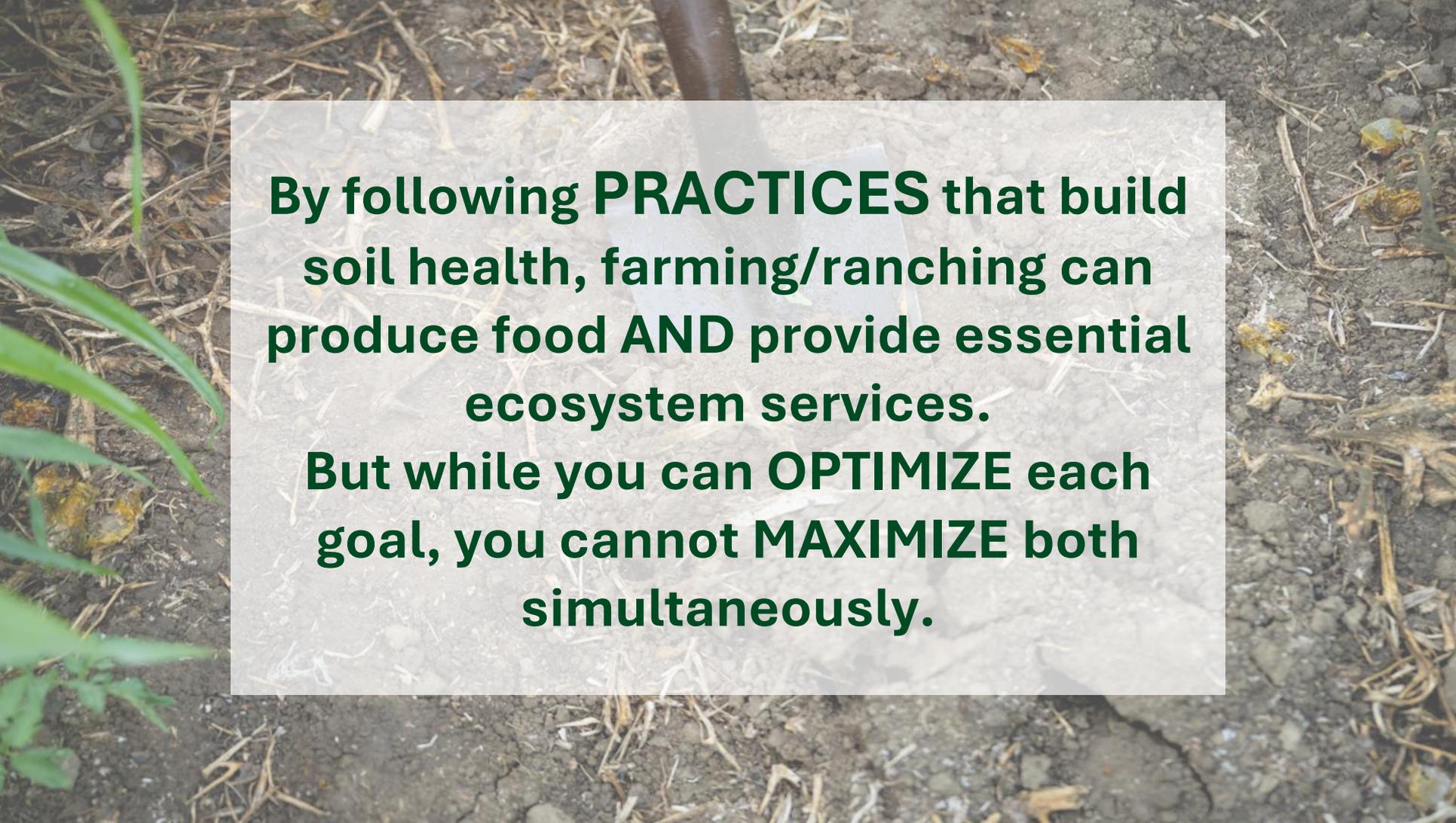
**Cover Crops**

**Nutrient  
Management**

**Crop  
Rotations**

**No-Till**

**Silvo-Pasture**

A close-up photograph of soil with a metal tool handle and some green plant leaves. The soil is dark brown and appears to be in a garden or field. The text is overlaid on a semi-transparent white box in the center of the image.

By following **PRACTICES** that build soil health, farming/ranching can produce food **AND** provide essential ecosystem services.

But while you can **OPTIMIZE** each goal, you cannot **MAXIMIZE** both simultaneously.



**With every acre of farmland we lose, we not only lose the ability of that land to provide ecosystem services, but we also put more pressure on the remaining land to be farmed more intensely, further reducing environmental benefits.**

A photograph of two men in a vineyard. The man on the left is younger, with a beard, wearing a grey jacket and a light-colored baseball cap. The man on the right is older, with white hair and a mustache, wearing a green plaid jacket, sunglasses, and a light-colored baseball cap. They are both looking down at a bunch of dark grapes hanging from a vine. The background is filled with green grape leaves and clusters of grapes.

**PEOPLE:** Retaining sufficient land to manage using sound practices requires that:

1. existing farmers and ranchers can make a living
2. we can attract and train the next generation.

An aerial photograph of a rural landscape. In the foreground, a farm is visible with a white barn, a white car, and a pile of hay. The farm is surrounded by green fields and a dirt road. In the background, there are rolling hills covered in dense forest with some autumn-colored trees. The sky is filled with large, white and grey clouds. A semi-transparent white box is overlaid on the center of the image, containing text.

**1. We need farmland for food and other agricultural products, AND to help restore the planet.**



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**2. Every lost acre reduces land available for food and ecosystem services, and pressures remaining land to be farmed more intensely, often reducing environmental benefit.**



**1. We need farmland for food and other agricultural products, AND to help restore the planet.**

**2. Every lost acre reduces land available for food and ecosystem services, and pressures remaining land to be farmed more intensely, often reducing environmental benefit.**

**3. Managing land wisely requires farmers who know their land intimately and who can afford to do what's right by the land.**

# The Bottom Line:

- We must retain enough farmland and manage it using the right practices.
- But we cannot hope to retain all the farmland we need, nor manage it wisely, without enough farmers and ranchers who have adequate know-how, access to land **and** financial resources.

# Key Tools

Farmland  
Protection  
Funding

Conservation  
Funding

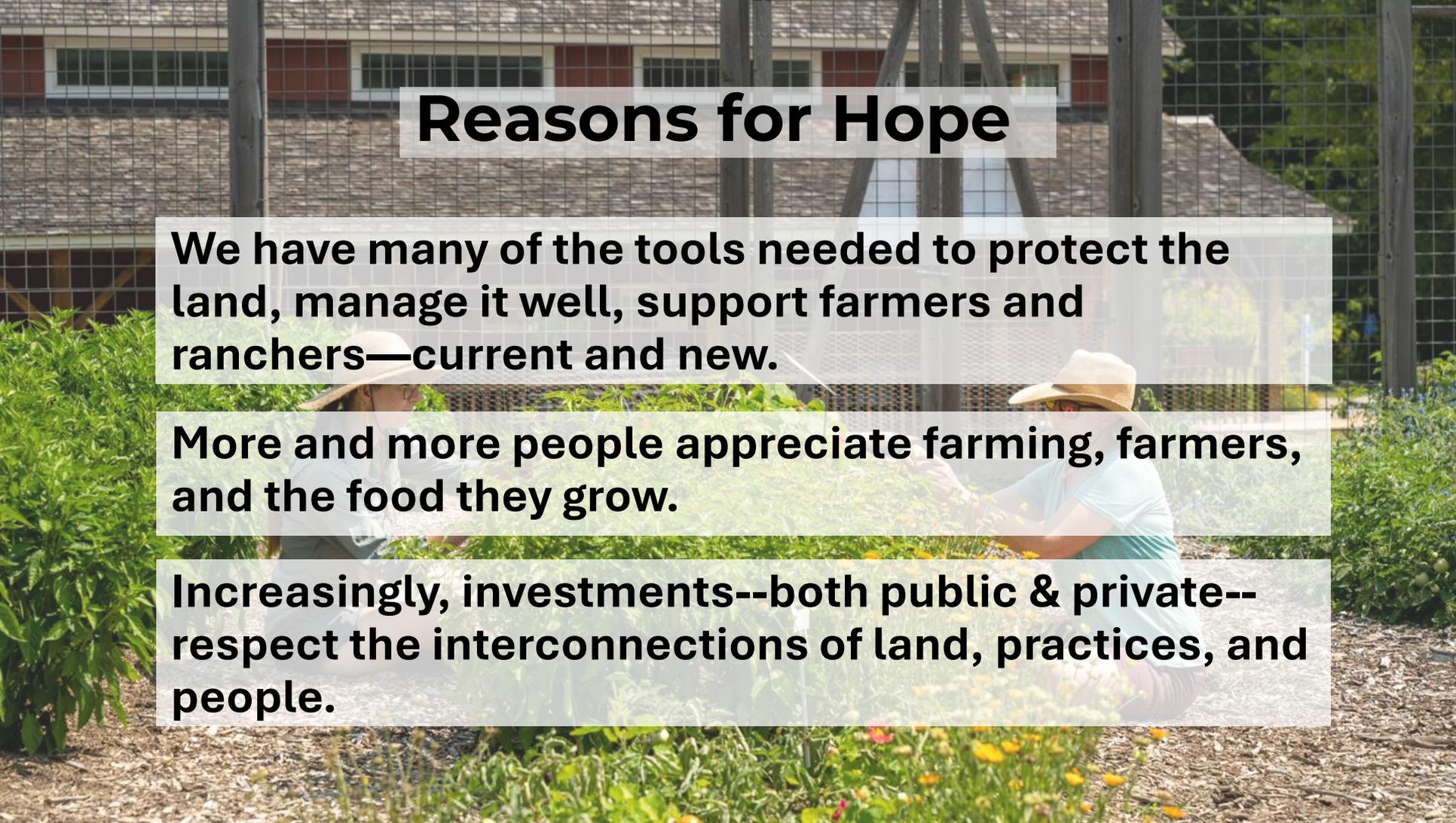
Farm Viability  
Programs

Farm Transfer  
& Land  
Access

Planning *for*  
Agriculture

“Smart Solar”

# Reasons for Hope

A photograph of two people wearing hats working in a garden. One person is on the left, wearing a white shirt and a tan hat, and the other is on the right, wearing a light blue shirt and a tan hat. They are surrounded by green plants and yellow flowers. In the background, there is a building with a brown roof and a wire fence.

**We have many of the tools needed to protect the land, manage it well, support farmers and ranchers—current and new.**

**More and more people appreciate farming, farmers, and the food they grow.**

**Increasingly, investments--both public & private--respect the interconnections of land, practices, and people.**

# Now, let's get to a greater scale!

Your efforts make a real difference!  
American Farmland Trust is here to  
help.



*objective research*

*brain trust*

*pioneer*



*convener*

# **American Farmland Trust**

*thought leader*

*groundbreaker*